

# 9pm Drop Box Collection

Norco Overnite provides the most convenience and value to clients who have critical shipments requiring next day guaranteed delivery within California, Arizona and Nevada. We offer unique benefits with unmatched value and innovation in our market place. Our leadership is committed to building long term stability and value.

Norco Overnite incorporates our highest level of service including:

- ✓ 9:00 pm pickup - the latest in the industry
- ✓ Visual Proof Of Delivery (VPOD) - an industry first
- ✓ Savings in excess of 25% over national carriers
- ✓ Custom rates available for volume clients
- ✓ User friendly online shipping and tracking
- ✓ Sunday drop off for Monday delivery
- ✓ Complimentary shipping supplies

Rest assured, from the moment we receive your request, your package is as good as delivered.



Call today for pickup 800.225.9139



# ACCOUNT APPLICATION

Thank you for your interest in opening an account with Norco Delivery Services. After completing the following information, fax to (800) 808-6929. Applications require one to two business days to process and approve.

First Name: \_\_\_\_\_ Last Name: \_\_\_\_\_ Title: \_\_\_\_\_

E-mail: \_\_\_\_\_ Your Phone: ( \_\_\_\_\_ ) \_\_\_\_\_

### COMPANY INFORMATION

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_ Suite: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP Code: \_\_\_\_\_

Phone: ( \_\_\_\_\_ ) \_\_\_\_\_ Fax: ( \_\_\_\_\_ ) \_\_\_\_\_

Primary Shipping Contact: \_\_\_\_\_ How many people in your company process shipments? \_\_\_\_\_

Shipping Contact E-mail: \_\_\_\_\_ Shipping Contact Phone: ( \_\_\_\_\_ ) \_\_\_\_\_

Carrier will occasionally send e-mail notifications about critical changes that may affect our service. Carrier will never sell your information to a third party. If you do not want to be included in these types of communications please check the opt out box.  Opt Out

### BILLING INFORMATION (If different from above. This information is required for each account.)

Billing Contact: \_\_\_\_\_

Billing Address: \_\_\_\_\_ Suite: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ ZIP Code: \_\_\_\_\_

Accounting E-mail: \_\_\_\_\_ Phone: ( \_\_\_\_\_ ) \_\_\_\_\_

- Please select the service(s) you would like an account established:  
 Norco Overnight    Norco Messenger    Norco Courier    Norco Mail
- What prompted you to open an account? (Please circle one.)  
Advertising/Direct Mail - Saw Drop Box - Received Package - Referral - Previous Client - Sales Rep - Event \_\_\_\_\_
- Which shipping companies do you currently use?  FedEx    UPS   Other: \_\_\_\_\_
- On average how many overnight shipments do you send throughout California, Arizona and Nevada each month:  
 1-10    11-20    21-40    More than 40
- What is the nature of your business? \_\_\_\_\_ Do you have other branch offices in CA, AZ or NV?  Yes    No
- Are you applying to be an Authorized Shipping Reseller?  Yes    No
- Do you have a Special Offer or Marketing Code?  Yes    No   If Yes, Code: \_\_\_\_\_

### TERMS & CONDITIONS:

Please note that by establishing an account with Carrier, you are agreeing to the terms and conditions of our current service guide (viewable at norcodelivery.com). What follows are some important things you should know before you submit this application: Accounts are invoiced weekly and due and payable within 15 days of receipt (aka: Net 15). Carrier accepts payments via Check or Credit Card (Visa, MC, AMEX, Discover). Any account thirty days past due will incur interest and be responsible for any fees incurred to collect. Any account with an outstanding balance exceeding 60 days may be suspended. **All accounts are REQUIRED to have a credit card held on file and will be automatically debited if 1) requested by the client or; 2) the account ships less than \$150 per quarter or; 3) the account has an outstanding balance exceeding ninety days.** Accounts inactive for 3 months may be closed. It is the responsibility of the shipper to ensure that a shipment tendered to Carrier does not violate any federal, state, provincial, or local laws or regulations applicable to the shipment.

See attached Credit Card Authorization Form to complete the application.

I have read and agree to the terms and conditions of the Carrier \_\_\_\_\_  
Authorized signature required to process application \_\_\_\_\_ Date \_\_\_\_\_



**CREDIT CARD AUTHORIZATION /  
BILLING FORM**

**THIS FORM MUST BE FILLED OUT COMPLETELY**

I wish to authorize the payment of services performed by Norco Delivery Services ("Carrier") using this Credit Card Authorization Form. I agree that I will pay for this service and indemnify and hold the Carrier harmless against any liability pursuant to this authorization. I understand that my signature on this form will serve as authorized signature on the credit card charge slip. This authorization is valid until revoked.

**CREDIT CARD TYPE:**       VISA       MasterCard       AMEX       DISCOVER

*Please print clearly*

Account Number: \_\_\_\_\_

Company Name: \_\_\_\_\_

Credit Card Number: \_\_\_\_\_

Expiration Date: \_\_\_\_\_

VID# \_\_\_\_\_ (V/MC/DISC = 3 digit # on reverse, AMEX = 4 digit # on front)

Print Name of Cardholder: \_\_\_\_\_

Cardholder Signature: \_\_\_\_\_

Cardholder Billing Address: \_\_\_\_\_

City / State / Zip: \_\_\_\_\_

Cardholder's Phone Number: (\_\_\_\_\_) \_\_\_\_\_ FAX (\_\_\_\_\_) \_\_\_\_\_

Today's Date: \_\_\_\_\_

Email Address: \_\_\_\_\_

**PLEASE SELECT ONE OF THE FOLLOWING OPTIONS:**

- RECURRING CHARGE** (All invoices generated on this account will be debited to card)
- BACK-UP CHARGE** (Any account shipping less than \$150.00 per quarter or with a balance over 90 days)
- ONE TIME CHARGE** (List invoices & amount to charge below)

Invoice Number(s): \_\_\_\_\_

Amount to Charge: \$ \_\_\_\_\_

**All accounts are REQUIRED to have a credit card held on file and will be automatically debited if 1) requested by the client; or 2) the account ships less than \$150 per quarter; or 3) the account has an outstanding balance exceeding ninety days.** Accounts inactive for 3 months may be closed. It is the responsibility of the shipper to ensure that a shipment tendered to the Carrier does not violate any federal, state, provincial, or local laws or regulations applicable to the shipment.

**FAX COMPLETED FORM TO (714) 520-8620 – ACCTS RECEIVABLE DEPT.**

## Value Comparison



Regional  
Services



	<b>NORCO OVERNITE</b>	Regional Services	<b>FedEx</b>	<b>UPS</b>
Pickup time: M-F	<b>9 pm</b>	<b>7 pm</b>	<b>5 pm</b>	<b>6 pm</b>
Drop-off Sunday: 9 pm	<b>Yes</b>	<b>No</b>	<b>No</b>	<b>No</b>
Shipments scanned at pickup location	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>Yes</b>
Shipments scanned throughout pickup process	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>Yes</b>
All Drivers input proof-of-delivery with hand-held technology	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>Yes</b>
All drivers communicate on 2-way radio	<b>Yes</b>	<b>No</b>	<b>No</b>	<b>No</b>
Professional packaging provided	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>Yes</b>
Automatic e-mail proof-of-delivery	<b>Yes</b>	<b>No</b>	<b>Yes</b>	<b>Yes</b>
Proactive address corrections	<b>Yes</b>	<b>No</b>	<b>No</b>	<b>No</b>
Drivers are paid for late deliveries	<b>No</b>	<b>Yes</b>	<b>Yes</b>	<b>Yes</b>
Ongoing Associate incentive to service account	<b>Yes</b>	<b>No</b>	<b>No</b>	<b>No</b>
Real-time Customer Care representation	<b>Yes</b>	<b>No</b>	<b>No</b>	<b>No</b>



## Visual Proof of Delivery (VPOD)

Norco Delivery Services believes in the saying, "A picture is worth a thousand words." As such, we are proud to be the first to provide visual proof that your delivery has been made, whether there is someone at the destination to sign or not.

Using software and hardware developed exclusively by Norco Delivery Services we are now able to transmit the actual signature of the recipient in real-time (an industry exclusive). And when no one is present to sign for your shipment, a photo of where the package was placed upon delivery will be included in your email confirmation.

Example below:

		<b>Reliable Service Since 1957</b> Shipping throughout California, Arizona and Nevada			[ Contact Us ]
		Overnite Express	Attorney Services	On Demand Messenger	Routed Courier
		Mail Process & Distribution			
Drop Box Locator		Service Availability		Supplies	
Customer Service		FAQ			
Shipment Number: 12345-000123-V12		Attention: JOHN DOE			
Billed To Account Number: 54321		Company/Residence: MAIN PLAZA			
Shipper's Billing Reference: CONTRACTS		Destination Address: 1234 MAIN STREET		Ste/Flr: 2B	
Shipper Name: JANE DOE		City: OAKLAND		ZIP: 94612	
Special Instructions: OK to Leave		Delivery Service: Next Day Overnight			
Data Input Scan: IRVINE 2/28/2012 8:16:51 PM					
Hub Scan: OAKLAND 2/29/2012 7:39:00 AM		Recipient Signature: Mike			
Delivery Scan: OAKLAND 2/29/2012 1:13:00 PM		Delivery Time: 1:13:00 PM		Date: 1/11/2012	



Sample Photo of Delivered Package

Sample Signature Image

## Another Norco Delivery Services Innovation

800.683.7648

[norcodelivery.com](http://norcodelivery.com)

Fax 800.794.7077